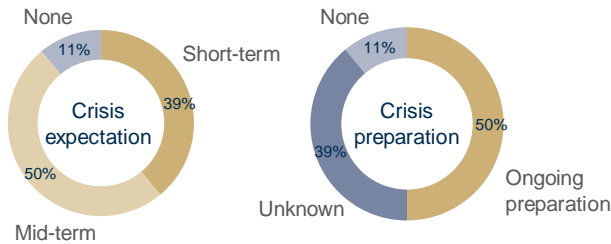
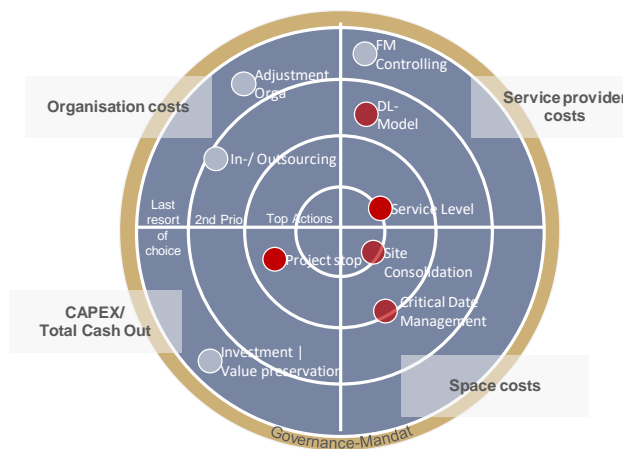


Every second corporate actively prepares for a crisis:



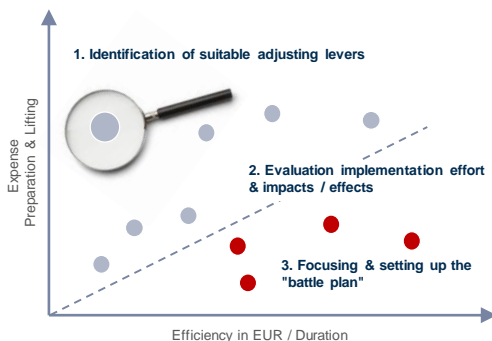
- Ad-hoc cost reductions in the event of a crisis are seen as essential
- Corporate real estate and space management have a very high cost reduction potential, but can not be raised ad-hoc due to long contract periods
- Focused preparation and the appropriate know-how about adjusting measures are required in order to be able to exploit this cost reduction potential ad-hoc in the event of a crisis

Study result: Consensus on the cost-cutting measures to be taken



- Project stop:** Defined stop options immediately for a leaner project pipeline in the event of a crisis
- Service level:** Re-negotiation of service provider contracts and obtaining options to reduce service levels
- Critical date management:** Adjustment of contract cycles to a rotating termination volume of approximately 30% of all contracts annually
- Service provider models:** Definition of a flexible sourcing strategy for the operation and management of operationally necessary real estate
- Consolidation:** Development of scenarios for site consolidation in the event of a crisis (depending on the respective termination options according to 3.)

How can your real estate management prepare for a crisis?



Are you interested in our study or would you like to talk to us about the following questions:

- Where are the **adjusting screws** in your **portfolio**?
- How do you increase **the efficiency on day 1 of the crisis** with little preparation effort?
- What **battle plan** do you sell to the **board** and what does a "**change**" mean for your employees?